

March 14, 2024

Town of Salisbury EV Project Installation  
Location: Salisbury Town Grove, 42 Ethan Allen Street

Dear Planning and Zoning,

Artis Energy Solutions (Artis) is pleased to be working with the Town of Salisbury's planning and zoning commission to obtain approval to install a ChargePoint dual-port charger to accommodate EV drivers who park at the paddle ball courts and support the Town's environmental stewardship.

In lieu of the A-2 drawing, Artis provided an illustration showing the location of the EV installation and a drawing showing an installed dual-port charger for reference. See Exhibit A for that information and the attached proposal that was previously provided to the Town of Salisbury. Based on this information and the lack of a requirement for an EV station setback, Artis requests a waiver for the A-2 drawing requirement.

Artis's installation and EV charger provided are designed to meet the intention of section 207.20 for Public Accessibility requirements for EV stations as described below:

- The dual-port charger is provided with cable retractors so pedestrians are not impeded, and the cables retract after use. For reference, refer to Exhibit A, showing the installed station with cables retracted.
- Signage will also be provided indicating the designated parking location of the EV charger.
- One of the critical issues around accessibility is ensuring that the chargers are available and promptly repaired if there are any issues.
  - The Town has purchased a 5-year extended limited warranty that covers both labor materials and is provided directly from ChargePoint to ensure that chargers are up and running.
  - The Town has also purchased a five-year networking plan that not only offers monitoring and pricing capabilities but allows ChargePoint to remotely access charger to run diagnostics and address many issues remotely.
- The ChargePoint CT4000 also includes a user-friendly 5.7" touchscreen and a 24x7 ChargePoint-direct phone number to support EV drivers as needed.

Please refer to the Exhibit showing the drawing for the proposed installation and a typical ChargePoint dual-port charger installation. The completed "Application for Site Plan Approval" and executed proposal are provided as part of this package.

Warm Regards,  
The Artis Energy Solutions Team

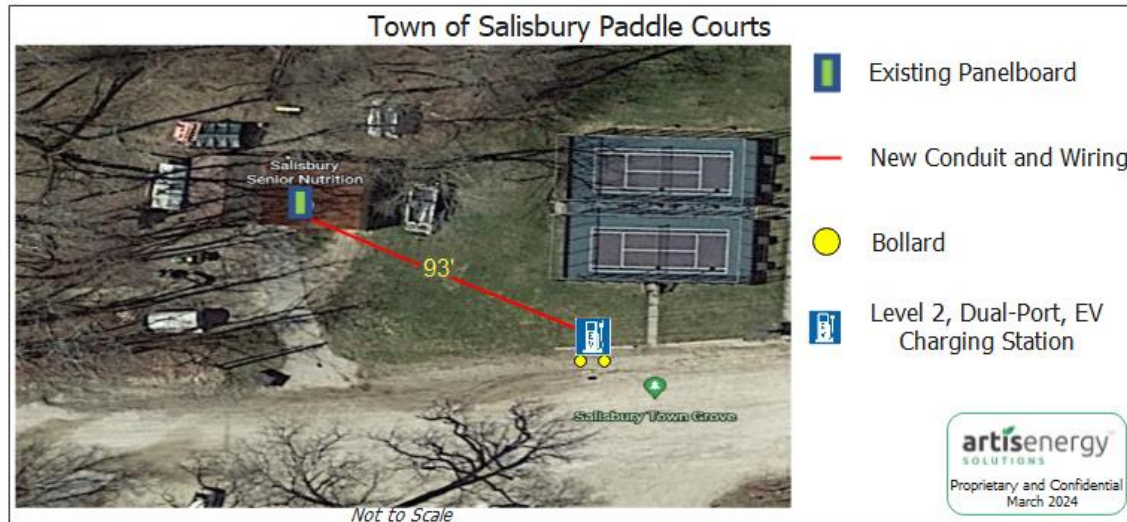
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362 Industrial Park Rd – Suite 7 | Middletown, CT 06457  
860.613.7000 | [artisenergysolutions.com](https://www.artisenergysolutions.com)

*Listen to your building™*

Exhibit A:

1. Proposed Installation of EV charger installation:



2. Typical installation, showing cables retracted:



**APPLICATION FOR SITE PLAN APPROVAL**

Owner of record: Town of Salisbury

Address of owner: 27 Main St. Salisbury, CT 06068

Property Location: Tax Map 46 Lot 7 Land Records: Vol. \_\_\_\_\_ Page \_\_\_\_\_

Acreage: .82 Zone: LA Location for EV Installation:

Site Plan Requirements:

Salisbury Town Grove  
42 Ethan Allen Street

Soil Erosion and Sediment Control Measures: N/A

Conservation Commission Approval, if applicable: N/A

Historic District Commission Approval, if applicable: N/A

Approval From TAHD: N/A WPCA: N/A BHC: N/A

If applicable, boundaries of flood plain, aquifer protection zone, Housatonic River District, or Historic District should be on Site Plan.

Additional Remarks: See attachments.

Owner's Signature: \_\_\_\_\_ Date: 3/14/24

Applicant's Signature and Title: Mike Syra Director of Operations

Applicant's address and phone number: 362 Industrial Park Rd. Suite 7

Middletown, CT 06457 (203) 848-4011

Filed at Planning and Zoning Commission Office: \_\_\_\_\_, 2001

Date of next regular Commission meeting: \_\_\_\_\_

Date of approval or denial of plan: \_\_\_\_\_

A decision on a site plan submitted as part of a zoning permit application shall be rendered within 65 days after receipt of the plan at a regular meeting of the Commission. The applicant may request extensions of the decision period, not to exceed two further 65-day periods.

# Electric Vehicle Charging Station Proposal

**For:**

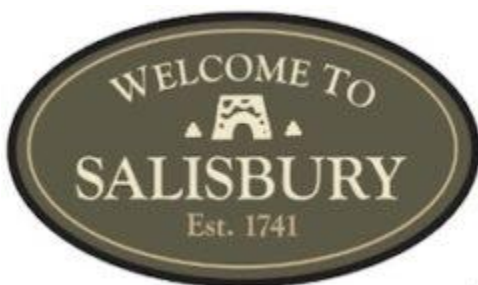


Image Credit: Town of Salisbury Website

**Location: 27 Main Street  
Salisbury, CT 06068**

**Prepared by:**

**Artis Energy Solutions  
362 Industrial Park Road, Suite 7  
Middletown, CT 06457  
(860) 613-7000**

**Contact person:**

**Gene Bloxsom  
C: 203-232-5964**

June 12, 2022

Curtis Rand  
Town of Salisbury  
27 Main Street  
Salisbury, CT 06068

Charging Station Location: Town of Salisbury Paddle Tennis Court

Dear Curtis,

On behalf of Artis Energy Solutions (Artis), thank you for the opportunity to present the Town of Salisbury (Town) with a revised proposal for quantity one dual-port Level 2 charging station, located next to the Paddle Tennis Courts.

This proposal includes the scope of work, financial summary with applicable incentives, networking plan, full-service warranty options, and next steps. The project should qualify for incentives of up to 100% of the make ready infrastructure cost and 50% of the EV charger station equipment, up to the capped amount of \$20,000 for each site. Pricing is valid for 30 days from date on letterhead.

Per the Town's direction, Artis is proposing a ChargePoint dual-port Level 2 station, rated at 30A per port, allowing two cars to charge simultaneously and add approximately 25 miles of range per hour. This EV station will need to be open to the public to qualify for incentives since only two ports are being installed.

This project is expected to qualify for \$20,000 of incentives. Artis will accept the incentive as final payment to limit the Town's out-of-pocket upfront cost. The contract becomes null and void if utility incentives are not approved.

The EV station will be a convenient amenity for current Town residents who have or are considering the purchase of an electric vehicle. The EV charging station can be highlighted on the Town of Salisbury's website and social media accounts. The EV station will also be visible through Apps such as Google Maps and Waze to attract visitors and spotlight the Town of Salisbury's environmental stewardship.

Artis has over a decade of expertise working with Eversource and UI and has been providing EV station solutions since 2019. On behalf of the Town of Salisbury, Artis will submit EV incentive applications and payment forms. This will avoid unnecessary paperwork burden on the Town of Salisbury and ensure we streamline applications since incentives for this first round are running low.

We look forward to earning your business and working with you on a successful rollout of the EV station at the Paddle Tennis Court site and look forward to earning the opportunity to provide future EV stations at the Library, Town Hall, and other locations.

Kind Regards,

Gene Bloxsom and The Artis Team  
[BloxsomG@artisenergysolutions.com](mailto:BloxsomG@artisenergysolutions.com)  
(203) 232-5964

## I. COMPANY OVERVIEW

### a. Description of Firm

Artis Energy Solutions has been in business as a stand-alone entity since 2016. Previously, it was part of a larger company, formerly known as NXEGEN. In combination, the company has been in business for over 18 years. Our heritage is built through our experience working with Energy Efficiency programs in Connecticut for 18 years and with EV Charging Station programs in Connecticut, Massachusetts, Rhode Island, and New York.

Since 2016, we have worked with over 500 customers in completing over 800 projects, with many of those customers being repeat customers. Artis has been selected as a small business contractor for both Eversource and United Illuminating for over a decade and supports both small and large projects for various municipalities, commercial businesses, and non-profits. Although the utilities don't provide recommendations, they will attest to the quality of our work and commitment to customer service.

In 2019, Artis expanded into Electric Vehicle charging in providing both development and turnkey solutions while continuing to evaluate various EV station options in the marketplace, which is in early stages and is highly fragmented. During the last few years Artis has installed projects in New England and New York.

Artis sees progression towards E-mobility driven through improving electric vehicle and battery performance that rival combustion-engine vehicles. This trend towards electric vehicles has accelerated with recent global events, sustainability and environmental concerns, and the realization that current oil supplies are dwindling and expected to meet demand through 2050. Source: [EIA](#). To stay ahead of this fast-moving industry, Artis evaluates electric vehicles and attends trade shows such as the annual New York City car show at the Javits Center, so that we can offer insights on vehicles and trends.

The outlook is that one of every four vehicles purchased by 2030 will be electric and many municipal and commercial customers will be moving to electric vehicles for facility and operations teams. This is based on improving affordability and model availability along with significant savings on fuel and no more oil changes and other engine maintenance.

We applaud the Town of Salisbury for prioritizing E-mobility and sustainability while also offering the Town and its residents an opportunity to save money.

### b. Municipality Experience

Artis has completed over 700 projects in Connecticut since 2016. This includes multiple municipal projects that Artis has been awarded in the following Cities and Towns:

Bethlehem	Glastonbury
Canton	Hampton
Chester	Killingworth
Columbia	New Haven
Clinton	Sharon
Columbia	Somers
East Hampton	Westport
Fairfield	

### c. References

Artis has included references from multiple market segments below:

#### A. Commercial Real Estate

Customer:	George Comfort & Sons
Location:	677 Salisbury Blvd. Stamford, CT
Project Types	EV Charging Stations, Energy Efficiency
Contact:	Mark Finnegan
Email:	<a href="mailto:mfinnegan@gcomfort.com">mfinnegan@gcomfort.com</a> >
Phone:	(203) 323-1140
Website:	<a href="https://www.gcomfort.com/">https://www.gcomfort.com/</a>

#### B. Property Management

Customer:	The Fremont Group
Locations:	Multiple Greater Hartford Area sites
Project Types:	EV Charging Stations, Energy Efficiency
Contact:	Ms. Judy Perlman
Email:	<a href="mailto:jperlman@thefremontgroup.net">jperlman@thefremontgroup.net</a>
Phone:	(860) 525-7158
Website:	<a href="https://thefremontgroup.net/">https://thefremontgroup.net/</a>

#### C. Manufacturing

Customer:	Triumph Group (Aerospace)
Location:	1 Charter Oak Blvd. West Hartford, CT
Project Type:	Energy Efficiency
Contact:	Mr. Bill Sweetman
Email:	<a href="https://www.triumphgroup.com/">https://www.triumphgroup.com/</a>
Phone:	(860) 236-0651
Website:	<a href="https://www.triumphgroup.com/">https://www.triumphgroup.com/</a>

#### D. Municipal

Customer:	The Town of Glastonbury
Locations:	Multiple Town Facilities
Project Types:	EV Charging Stations (developing project), Energy Efficiency
Contact:	Mr. David Sacchitella
Email:	<a href="mailto:dave.sacchitella@qlastonbury-ct.gov">dave.sacchitella@qlastonbury-ct.gov</a>
Phone:	(860) 652-7706
Website:	<a href="https://www.glastonburyct.gov/">https://www.glastonburyct.gov/</a>

#### E. University

Customer:	University of New Haven
Locations:	Multiple Sites on Campus
Project Types:	EV Charging Stations (awarded project), Energy Efficiency
Contact:	Mr. Carmine Amento
Email:	<a href="mailto:cramento@newhaven.edu">cramento@newhaven.edu</a>
Phone:	(203) 479-8695
Website:	<a href="https://www.newhaven.edu/">https://www.newhaven.edu/</a>

Artis's EV projects include Greenwich Country Day School, RiverPoint Condominiums, Salisbury School, SGS Metro Garage, Torrington Toyota, and University of New Haven.

See the following link from our customer, Ms. Maria Cruz from the Stationery Factory, highlighting our EV installation and teamwork with Eversource in Massachusetts: [Stationery Factory Customer Video](#)



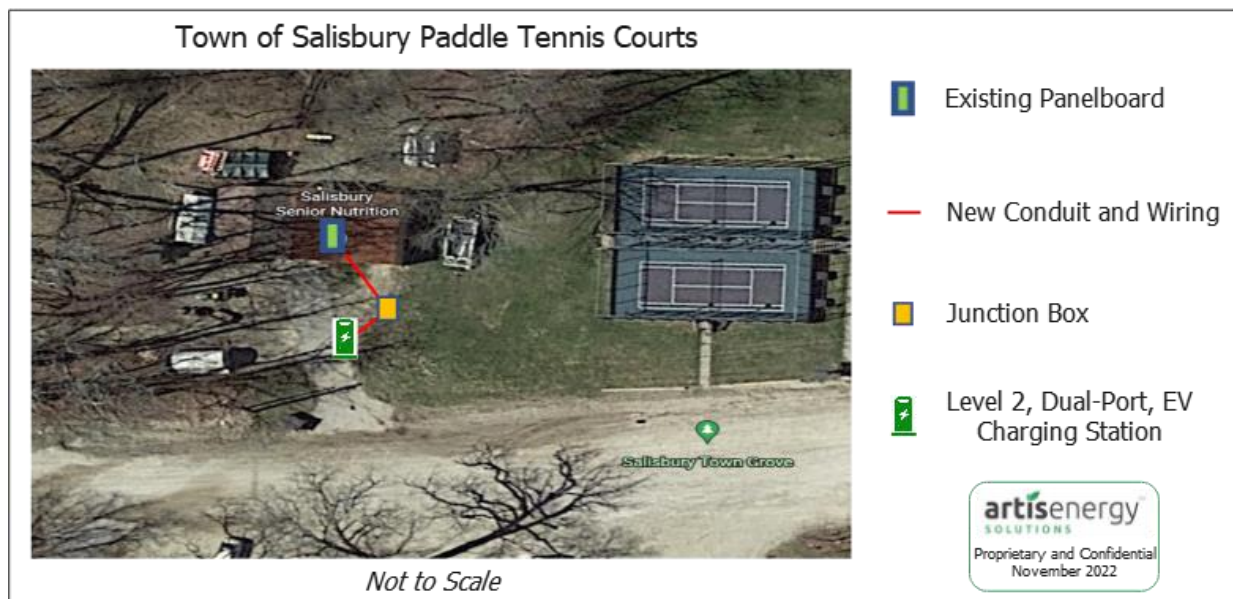
## II. SCOPE OF WORK: Paddle Tennis Court Parking Lot

Artis has provided the detailed scope of work, charger location, pricing along with network and warranty options for your selection in this section.

### A. Detailed Make Ready Sitework:

Category	Description
EV Incentive Application Submission	On behalf of the Town of Salisbury, complete and submit entire EV Incentive application for this site, including all required documentation and drawings.
Measurement of Cell Signal Strength and Quality	Measurement with cellular signal/quality meter to confirm signal strength and noise to ensure the stations will be available on network and all functionality is available.
Pull Permit	Cost and pulling of permits included for site.
Panelboard (Interior)	Install new panelboard and quantity 2, 2-pole 40A breakers in panelboard to feed the Level 2 EV station.
Conduit and Wiring (Interior)	Run conduit and wiring from Interior Panelboard down the wall to ground level.
Conduit and Wiring (Exterior)	Run conduit and wiring from building to junction box, and from junction box to EV station.
Junction Box	Install exterior, underground junction box near EV station.
Excavation and Refill work	Provide all trenching and refill work.
Prefabricated Concrete Pads	Provide one prefabricated concrete pad for the station.
Prefabricated Concrete Bollards	Artis to provide two prefabricated concrete bollards for the station. This is not incentivized but included to protect the EV station
Excavation and Refill work	Provide all trenching and refill work.
EV Station Installation	Mount and secure the EV station to the concrete pad.
EV Station Activation	Activate and locate the station on network.
EV Station Commissioning	Certify and commission station.

### B. Proposed Charger Location



### C. Pricing EV Hardware and Site Installation:

Town of Salisbury - Paddle Tennis Courts	
Description	ChargePoint CT4000
EV Stations and Sitework	
Level 2, Dual-Port EV Station, Net Each	\$9,190
Shipping Estimates	\$240
Quantity	1
Hardware Total	\$9,430
Artis Site Work plus Bollards	\$21,443
Subtotal	\$30,873
Incentive Calculation	
EV Station Incentive	-\$4,715
Applicable Site and Make-Ready Incentive	-\$15,285
Estimated Total Incentives	-\$20,000
Project Net	\$10,873

### D. Networking Subscription (Non-Incentivized)

The networking software is required to locate the station on map Apps, show station availability, set pricing plans, monitor usage, and run reports. The Utility stipulates in their incentive contracts that charging station owners must allow access for utility to perform verification of the installation and activation of Electric Vehicle Supply Equipment (EVSE) for a 5-year term and therefore requires network software on hardware for 5 years. See below for discounted five-year prepaid option and annual billing option.

Networking Options		
Description	Amount	Select Option
5 Year Prepaid Networking (Discounted)	\$2,770	<input checked="" type="radio"/> Option 1
Annual Networking Charge	\$690 Annually   \$3,450 over five-year period	<input type="radio"/> Option 2

#### E. Full Parts and Labor Warranty (Non-Incentivized)

This full labor and parts warranty is optional but recommended because one of the biggest problems in the EV industry is chargers that are down and not available for charging. The utilities require that the station be maintained for 5 years. The standard warranty is typically parts only, so we highly recommend that you choose one of these options. See options shown below:

Full Coverage Warranty Options		
Description	Amount	Select Option
5 Year Prepaid Full Coverage Warranty (Discounted)	\$2,620	<input checked="" type="radio"/> Option 1
Annual Full Coverage Warranty Charge	\$775 Annually   \$3,875 over five-year period	<input type="radio"/> Option 2
No Warranty (Standard warranty is 1-year parts-only)		<input type="radio"/> Option 3

### III. NEXT STEPS

1. Customer to review proposals and sign Exhibit A, authorizing Artis to submit incentive application package on the Town's behalf.
2. By signing, Customer authorizes Artis to submit the EV applications and required documents on their behalf to Eversource and commits to work collaboratively to provide Artis with any needed documentation to speed application approval process to reserve incentives and minimize delays.
3. Artis requires a copy of the utility bill associated with the site, in order to complete incentive application.
4. Once the EV incentives are reserved, we will bill first milestone payment and establish installation schedule.
5. **Sales Tax is not included and will be added at time of invoicing. If the organization is sales tax exempt, the State of Connecticut requires that the appropriate proof of tax exemption is provided for the organization along with a completed and signed copy of the applicable sales tax CERT document.**

#### IV. TERMS AND CONDITIONS

Artis Energy Solutions, LLC ("Contractor"), located at 362 Industrial Park Road, Suite 7, Middletown, CT 06457 ("Contractor") is a leading Energy Solutions and Electrification contractor. The Town of Salisbury ("Town") owns the property ("Facility") identified in the proposal and has chosen to engage in turnkey electric vehicle charging station installation project for the Facilities, utilizing the services of the Contractor.

**If the project does not qualify for utility incentives, this contract is null and void.** If that occurs, the next steps will be discussed between Artis and the Town.

The terms of this document stipulate that the (1) Town provides authorization to the Contractor to submit the EV Incentive application on their behalf; (2) The Town to provide access to site as needed for prep and make ready work; and (3) The Contractor to review any unforeseen changes with the Town for review and approval, as needed.

Subject to the Town signing this agreement and receiving the utility incentive approval with the projected incentives, the Town agrees that Contractor will be entitled to the Net Project Price including the software and warranty options chosen by the Town with the incentive payment to be paid to the Contractor as final payment:

Timing	Amount	Payment Terms
Upon Signing of Proposal and Approval of Incentives	50% of Net Price that includes Networking and Warranty Options Selected.	10 days
Upon Project Completion	50% of Net Price that includes Networking and Warranty Options Selected.	10 days

The Utility will pay the Incentive directly to the Contractor as final payment upon completion and approval of the Project installation. The Contractor will order materials for the make ready after EV incentives awarded, and the first milestone payment has been received.

Conditions found during the installation phase of the Project may require adjustment to cost. If unforeseen changes are identified, the Contractor will review with Town for approval and provide change order for agreed-to changes. Installation will be scheduled Monday through Friday during the hours of 7AM - 5PM. Contractor will ensure installation schedule(s) are coordinated in advance with the Town. Any additional work that will require an increase in cost will be agreed upon by Contractor and Town prior to implementation.

The Town understands, acknowledges, and agrees that there will be substantial effort undertaken and costs incurred by Contractor in reliance upon the EV Standard Agreement (including with respect to any additions to the scope of work thereunder made at its request). These costs may include, without limitation: costs associated with site visits, system design and layout, meetings, and utility management and reporting (incurred on an hourly basis); the cost of materials procured for the Project and labor relating to their installation; restocking fees, including, without limitation, direct costs for material and labor cancellations due to changes requested by the Town; and demobilization and rental reimbursement fees associated with the removal of equipment and materials from the Facility and the restoration of existing systems to their state as of the commencement of our work.

Thank you for allowing Artis the opportunity to work cooperatively with you to address your EV Charging needs. By signing below, Town hereby agrees to engage the Contractor as outlined.

**PROJECT ACCEPTANCE BY:**

CUSTOMER NAME: Town of Salisbury

CUSTOMER SIGNATURE & DATE: *Curtis Rand* 2023-0...

PRINT NAME: Curtis Rand

**ARTIS ENERGY SOLUTIONS, LLC:**

SIGNATURE & DATE: *Daniel G. Robertson* 6/12/23

PRINT NAME: Daniel G. Robertson

**Exhibit A**

June 12, 2023

Subject:

**Town of Salisbury, CT**

**Letter of Authorization for Commercial EV Charging Project Applications**

This letter grants Artis Energy Solutions the authority to complete and submit the Commercial EV Charging Project Applications on behalf of Town of Salisbury, CT and function as the "Customer's Authorized Signer."

Authorized By:

*Curtis Rand*

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Curtis Rand  
First Selectman  
Town of Salisbury  
[crand@salisburyct.us](mailto:crand@salisburyct.us)  
(860) 435-5170

**Customer Certification Agreement and Signature (Please Read Carefully)**

I certify that I intend to purchase and install the indicated electric vehicle charging equipment on or after January 1, 2022, for use at the service address listed above and not for resale. I further agree to provide the required documentation and, if requested, I agree to a verification by a Utility representative of both the sales transaction and product installation and also allow Utility access to pre and post-monitor the installation. Falsifying any of the above information will void this rebate application and any future rebate applications.

By signing this form below, I certify that all of the information described on this Application and all documents provided with this Application are accurate and true and that I have read and understand the TERMS AND CONDITIONS on this form.

Curtis Rand

*Customer Printed Name**Curtis Rand**Customer Signature*

2023-0...

*Date***Terms and Conditions**

These Terms & Conditions govern The Connecticut Light & Power Company d/b/a Eversource Energy ("Company") Connecticut Commercial Electric Vehicle (EV) Charging Program ("Program"). CLEAResult Consulting Inc. is implementing the Program on behalf of the Company. As used in these Terms & Conditions, "Eversource" shall include the Company and CLEAResult Consulting Inc. By submitting this signed application, the current or prospective non-residential Eversource electric service customer ("Applicant" or "Customer") acknowledges that Applicant has read, understands, and agrees to these Eversource Terms & Conditions. Applicant understands that funding for rebates under this program is derived from Eversource electric service customers. Eversource does not guarantee the availability of funding for this program and neither is responsible for any costs or damages incurred by applicant if funding for this program is reduced or eliminated by the State of Connecticut, the Public Utilities Regulatory Authority, or other State of Connecticut action. Rebates are subject to funding availability and are subject to change at any time without notice.

**APPLICATION FORM:** This application must be filled out completely, truthfully and accurately. The Customer or their authorized representative must sign, date, and submit this application along with the required documentation outlined under the Pre & Post Installation Checklists, and any other required documentation identified in this application.

**ELIGIBILITY:** Rebates are available to a new or existing non-residential electric Eversource Customers who purchase and install qualified electric vehicle supply equipment (EVSE) at a property that houses a workplace, light-duty fleet charging, public charging, or multifamily properties with five or more units (a "Site") on or after January 1, 2022 through December 31, 2022. Eligible EVSE must be installed in the Eversource service territory. The EVSEs must be listed on the EV Charger Qualified Products List ("QPL") and be installed at the Site address listed on this application. For a complete list of qualifying EV chargers, check our [website](#). Charger hardware and networked software must be a matched system on the QPL to be eligible.

**PRE-APPROVAL, POST-APPROVAL, AND VERIFICATION:** To be eligible for any potential rebates, Applicant must submit this application prior

to installing qualifying EVSE. If Applicant is a tenant, Applicant has obtained the property owner's permission to install the equipment and has included an authorization letter signed by the property owner. Applicant shall submit application and all documentation listed in Pre-Installation Checklist. Eversource will review the submitted application and if approved, will send the applicant an incentive reservation letter and a payment request form. The incentive determination letter will contain an expiration date that the qualifying EVSE must be installed by to be eligible for rebates. Upon completion of work, Applicant must submit the required documentation in the Post Installation Checklist and the payment request form. If more than one Site is listed on the Application, and the incentive determination letter includes more than one (1) site, Applicant may submit payment requests for each site separately. Eversource reserves the right to verify sales transactions and to have reasonable access to your facility to inspect the equipment installed under this Program, prior to issuing rebates or at a later time. All work must be completed in accordance with all applicable laws and regulations, including, but not limited to, obtaining required permits.



Applicant agrees and authorizes that they will operate and maintain the equipment in proper working condition and the primary utilization audience, listed on the Application, will have access to the equipment for a term of not less than five (5) years from installation. This will be done at Applicant's sole cost and expense.

**REBATE OFFER:** Rebate amounts will be either 50% of eligible EVSE charger costs plus 100% eligible make-ready installation costs or the Per Site Maximum Rebate, whichever is less. Refer to the chart on page 3 of the Application for Maximum Site Rebate amounts.

Eversource alone will determine eligible costs based on the documentation supplied by the

Applicant and any other information Eversource chooses to collect, in its sole discretion. Eversource reserves the right to modify site rebate cap amounts.

**REBATE PAYMENT:** Payment for complete and accurate payment requests associated with approved applications are typically issued within 10–20 business days. Payment processing may take longer if Applicant submits incomplete or inaccurate information. Rebate checks will be mailed to the Applicant, except that payment to a designated third party will be permitted if signed off by Applicant. Payments are sent via US Postal Service, which requires several more days for delivery. Please contact the Administrator with questions about your rebates by emailing [EversourceEVSUPPORT@clearesult.com](mailto:EversourceEVSUPPORT@clearesult.com) or calling (888) 978-1440.

**PROOF OF PURCHASE:** Rebate levels will be confirmed upon receipt of detailed invoices as requested in the Post-Installation Checklist. Eversource will review required documentation and determine final eligible rebate levels before payment is made.

**ENDORSEMENT:** Eversource does not endorse any particular manufacturer, contractor, vendor, product, retailer or system design in promoting this Program.

**TAX LIABILITY:** Eversource will not be responsible for any tax liability that may be imposed on the Applicant as a result of the payment of rebates. All Applicants must attach a completed IRS W-9 and as part of this Application to receive a rebate. Rebate amounts will be reported to the IRS unless proof of tax-exempt status is provided

**WARRANTIES: EVERSOURCE DOES NOT WARRANT THE PERFORMANCE OF INSTALLED EQUIPMENT, EXPRESSLY OR IMPLICITLY.** Eversource makes no warranties or representations of any kind, whether statutory, expressed, or implied, including without limitations, warranties of merchantability or fitness for a particular purpose regarding the equipment or services provided by a manufacturer, contractor or vendor. Eversource not shall be responsible for costs or corrections of

conditions already existing in the property which fail to comply with applicable laws and regulations. Contact your retailer, manufacturer, vendor or contractor for details regarding equipment performance and warranties.

**LIMITATION OF LIABILITY:** Eversource liability is limited to paying the rebates specified. Eversource is not liable for any damages arising out of or resulting from participation in this rebate offer, including but not limited to loss of profits, loss of revenues, failure to realize expected savings, loss of data, loss of business opportunity, or similar losses of any kind, as well as any indirect, incidental, punitive, special, or consequential damages, or for any damages in tort connected with or resulting from participation in this Program. Applicant understands that all funding for rebates under this Program derives from Eversource ratepayers in part by approval from the Public Utilities Regulatory Authority (PURA). Eversource does not guarantee the availability of funding for the program and is not responsible for any costs or damages incurred by applicant if funding for this program is reduced or eliminated by the State of Connecticut or PURA action. Funding is subject to change at any time without notice

## Definitions:

- **Connecticut EV Charging Program (Commercial):** A program that provides incentives for the installation of electric infrastructure and EVSE to residential multi-unit dwellings, destination locations, workplace and light-duty fleet charging locations in Connecticut.
- **Electric Vehicle Supply Equipment (EVSE):** Level 2 or direct current fast charger (DCFC). A level 2 EVSE provides at least 3.3 kilowatts (kW) of output power from 208/240-volt input with a J1772 connector. A DCFC provides at least 50 kW of output power from 208 or 480-volt, 3-phase input, with at least one CCS connector. When calculating the EVSE rebate amount, EVSE Cost includes the main hardware unit certified by a nationally recognized testing laboratory, a charging cable of up to 25-feet in length, the vehicle connector, a cable management device, and required mounting hardware. Network communication and software fees are not included in the EVSE cost, nor are extended warranty or maintenance service agreements.
- **Make-Ready Infrastructure Cost:** is the sum of 1) Design and engineering services, 2) Permitting fees, 3) Materials and labor for construction and installation, and 3) Any fees owed to Eversource for a new or upgraded electrical service. It does not include the cost of the EVSE hardware or network service.
- **Site Definition:** Prewiring of electrical infrastructure at a set of parking spaces to facilitate cost-efficient installation of a bank of



EVSE, either Level 2 or DCFC, on a property within Eversource's service territory owned or controlled by the Applicant. A site may include a service panel, junction boxes, conduit, wiring and other components necessary to make a particular location able to accommodate a bank of EVSE. The maximum incentives shall apply to each site. A site host may have more than one site at a single property to the extent that each site meets the specific electrical infrastructure criteria as defined.

- **Underserved Communities:** Includes "distressed municipalities," "environmental justice communities," and "public housing authorities" as defined in the Connecticut General Statutes. The state may reevaluate its definitions as necessary to appropriately meet the needs of low-to moderate-income residents (LMI) and communities. Please refer to capacity map [HERE](#) to determine if your location is in an underserved community.
- **Futureproofing:** Make-ready infrastructure upgrades, included in site design that would allow for future charging infrastructure upgrades. Futureproofing costs would include the following: oversized or additional conduit; oversized panels; additional conduit, trenching, connection points to additional parking spaces, service for the station and larger or additional transformers and pads. Futureproofing detail provided by the Applicant on this application, as well as itemized on their respective proposal/invoice, will be considered for incentives but will be capped at the Per Site Maximum Rebate amounts listed on page 3.
- **Light Duty:** Cars and trucks with maximum Gross Vehicle Weight Rating (GVWR) < 8,500 lbs.

# CT4000 Family

## ChargePoint® Level 2 Commercial Charging Stations

The CT4000 family is the latest generation of ChargePoint commercial charging stations. Refined yet rugged, these stations set the industry standard for functionality and aesthetics.

The CT4000 full motion color LCD display instructs drivers and supports dynamic updates of custom branded videos and advertisements.

Intelligent power management options double the number of parking spaces served by allowing two charging ports to share a single circuit. Sites with single port EV stations can upgrade to dual port stations without requiring additional electrical services.

The CT4000 is the first ENERGY STAR® certified EV charger because it charges efficiently and conserves power when not charging. As an ENERGY STAR certified EV charger, the CT4000 uses significantly less energy than a standard EV charger when in standby mode to help you save money on your utility bill.

All CT4000 models offer one or two standard SAE J1772™ Level 2 charging ports with locking holsters, each port supplying up to 7.2kW. With this standard connector, ChargePoint level 2 stations can charge any EV.

Stations are available in bollard and wall mount configurations for easy installation anywhere. All stations are fully software upgradeable remotely over the air.

Stations come in both 6' and 8' tall models with 18' and 23' cords, respectively. With multiple options for size and cord reach, your station can service up to four parking spaces, reach all car models regardless of parking style or car sizes and increase the usability of your EV spots.

### Driver Friendly User Interface

- + Instructional video shows how to use the station
- + Multi-language: English, French, Spanish
- + Touch button interface; works in rain, ice and with gloves
- + Backed by ChargePoint's world class 24/7 driver phone support

### Easily Communicate with Your Drivers

Whether you're a retail establishment wanting to advertise your latest product, a workplace looking to communicate with employees or a municipality wanting to welcome visitors, ChargePoint's prominent LCD screen makes it easy to reach EV drivers:

- + Daylight readable, with auto brightness control
- + 640 X 480 resolution active matrix
- + Full motion 30fps video support
- + Upload up to 60 seconds of high quality video on a color LCD screen to individual stations as often as desired
- + Brand your charging stations to communicate with drivers
- + Instructional video in English, Spanish or French



The First  
**ENERGY STAR®**  
Certified EV Charger

## Service Products and Support

ChargePoint offers world-class service products and support that help ensure quality of work, save time and money, protect your investment and enhance the productivity of your charging stations. From site planning to installation and setup, to ongoing care and management, when you choose ChargePoint, you're covered.

- + **ChargePoint Configuration and Activation:** customized setup and activation of your stations
- + **ChargePoint Assure:** the most comprehensive EV Station maintenance and management in the industry

## Energy Measurement and Management

- + Real-time energy measurement
- + 15 minute interval recording
- + Time of Day (TOD) pricing
- + Load shed by percentage of running average or to fixed power output

## Minimize Costs with Flexible Power Management Options

In the vast majority of applications, a full power configuration is the best choice for both station owners and drivers. However, when drivers are parked for a longer time, an intelligent, lower power output can save station owners considerable installation cost while still providing drivers a great charging experience. With flexible power options, station owners can meet the needs of drivers while lowering costs:

### Power Select (Patent Pending)

- + Allows for a lower capacity (less than 40A) circuit to power each port
- + Cuts installation costs by reducing the cost or even avoiding the need to upgrade panels or transformers

### Power Sharing

- + Dynamically share one 40A, 30A or 20A circuit between two parking spaces
- + Doubles the number of parking spots served while reducing installation and operating costs
- + Allows station owners to upgrade a single port station to dual port to serve more drivers with no electrical upgrade

## Clean Cord Technology

- + Keep charging cords off the ground
- + Standard on all models
- + Ultra-reliable second-generation gravity operated mechanism.
- + Flexible over entire -40°F to +122°F product temperature range

## Safe, Reliable, Energy Efficient Hardware

- + UL listed, meeting the stringent requirements of the nation's leading safety standards organization
- + Stations are rugged, built to withstand the elements
- + Safe, Reliable and Energy Efficient
- + ENERGY STAR certified, charges efficiently and conserves power when not charging

## When Charging is Mission Critical, Protect Your Investment with ChargePoint Assure

- + **Minimize downtime:** ChargePoint Assure provides the most comprehensive EV Station maintenance and management in the industry
- + **Get up and running quickly and flawlessly:** Professional guidance for station configuration saves you time, and unlimited changes to station policies flexibly supports your business
- + **Eliminate unexpected future expenses:** Cost for parts and on-site labor to install is covered for all Assure eligible repairs
- + **One less thing to worry about:** Proactive station monitoring provides you with regular reporting
- + **Reduced risk of downtime:** We guarantee 98% annual uptime and one business day response to requests
- + **Support when you need it:** We're there for you *and* your drivers. Phone support available for station owners Monday to Friday from 5 AM to 6 PM Pacific. Phone support for drivers is 24/7/365, so you never need to field a driver call

Ultra-reliable second-generation gravity operated mechanism.

18' and 23' cords to reach all car models and serve more parking spaces.

World-class 24/7 driver phone support.

Instructional video shows how to use the station. Multi-language charging instructions, giving drivers the choice of English, French or Spanish.

Driver interaction is supported in any weather by five rugged, back-lit buttons with audio feedback.

Strong and rugged design materials built to withstand the elements.

CT4000 stations come with 18' or 23' cords to increase the usability of your charging spots, on 6' and 8' tall models respectively.

### CT4021

Dual-port bollard charging station with 18' charging cables. Standard *EV Charging Only* sign without optional custom branding.



## Promote Your Brand and Business

Having your stations installed in a visible location makes a bold statement about your business' commitment to sustainability and shows that you care about your customers. ChargePoint CT4000 stations are built for customization so you can conveniently promote your brand as well. With custom signage and video you can:

- + Increase brand recognition
- + Attract EV drivers by making sure your stations are highly visible
- + Ensure EV charging installations are consistent with the look and feel of your brand
- + Differentiate your stations from standard ChargePoint stations to make them easily identifiable by your driver base



Branded CT4021  
Shown with optional  
branding on bollard.  
18' cords on 6' model.

Easily customizable branding area.  
All stations come with *EV Charging Only* sign, which can be replaced with your custom signage.

5.7" color LCD display for customizable video content.

Upload up to 60 seconds of high quality video to individual stations as often as desired.

Daylight readable with auto brightness control.

OPTIONAL:  
Additional customizable branding areas.

All stations have standard extrusions to hold your custom signage.

Artwork templates and material specifications are conveniently downloadable from [chargepoint.com](http://chargepoint.com)



Branded CT4025  
Shown with optional  
branding on back.  
23' cords on 8' model.

Bollard Charging Stations



Wall Mount Charging Stations



Contact Us

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# Signature Certificate

Reference number: QNADY-S8F6M-QCXYV-BHGCB

## Signer

## Timestamp

## Signature

### Curtis Rand

Email: crand@salisburyct.us

Sent:

12 Jun 2023 20:31:03 UTC

Viewed:

20 Jun 2023 16:13:14 UTC

Signed:

21 Jun 2023 18:08:05 UTC

*Curtis Rand*

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